



**CO-INTEGRATION ANALYSIS OF THE IMPACT OF MANUFACTURING  
SECTOR ON ECONOMIC GROWTH IN NIGERIA  
BY**

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**ABSTRACT**

This study examined the long run impact of manufacturing sector on economic growth in Nigeria. Secondary data were used in this study. The relevant data were sourced from the publications of the Central Bank of Nigeria. Some of the publications include, CBN's Annual Reports and Statement of Accounts for the years under review. The variables for which data were sourced include: manufacture output, Economic Growth, investment, non-oil export, non-oil import and exchange rate from 1980 to 2017. Units root test, Johansen co-integration, Vector Error-Correction Model, and Granger causality tests were employed to determine the long run relationship and causality links among the variables. According to Johansen normalization restriction imposed outcome manufacturing sector, investment and export had positive significant effect on GDP in the long run. On the contrary, IMP and EXCH had negative effect on GDP in the long run. There is bi-directional causality between GDP and MANUF, that GDP granger-caused manufacturing sector and vice versa. It is concluded that manufacturing sector had positive significant impacts on economic growth in Nigeria in the long run. It is recommended that government should implement policies that will reduce exchange rate so that there will be much returns for manufacturing sector to expand their investment which will invariably increase employment generation, reduce the level of poverty, and improve standard of living in the country.

**Key words:** *Manufacturing Sectors; Performance; Johansen Co-integration; Vector Error-Correction Model; Granger Causality; Economic Growth; Nigeria*

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## INTRODUCTION

Manufacturing sectors are crucial a part of the Nigeria economy and developing the economy has become the goal of maximum parastatals inside the developing part of the world. Manufacturing sectors comprising a good sized proportion of the country's informal sector although a small range of industries existed within the united states of America before Nigeria's independence . Previous to 1986, the performance of the manufacturing sector accompanied closely the sample of increase of the external area. These turned into a mirrored image of the manufacturing sector high dependence on the external sector for both income and efficient inputs. Thus after experiencing an outstanding boom in performance among the mid-1970s and the nineteen eighties,the Nigerian production quarter followed closely the pattern of growth of the external sector.Due to the extended dependence of manufacturing sectors on outside zone,oil sales gives the driving pressure for domestic demand and investible funds range for the manufacturing sector. Accordingly among seventies and nineteen eighties the Nigerian manufacturing sector witnessed increase in its performance efficiency after which they enjoy stagnation round 1983. Iwayemi (1994)gave two motives for this occurrence;first,a susceptible demand arising from the pointy fall on actual earnings because of economic recession and excessive product charges and second, low export marketplace penetration because of poor quality control , manipulate and excessive cost of production arising from the excessive price of imported inputs.

Although manufacturing is usually a small sector in African economies,in terms of share of total output or employment ,growth of this sector has long been considered crucial for economic development and this special interest in manufacturing stems from the belief that the sector is a potential engine of modernization,a creator of skilled jobs and a generator of positive spillover effects.(Tybout,2000).The purpose of this paper is not only to analysis the performance efficiency of manufacturing sector but to find out how it affect or enhance the economy in Nigeria and to effectively study the manufacturing sector performance efficiency in correspondence in present situation in Nigeria as a country it is very important to examine the capacity utilization of the sector and its corresponding effects on Nigeria economy growth because a manufacturing company that focus solely on what their output will be without putting into consideration how to achieve that output is working towards closing down.

Nevertheless in the realm of this research for efficiency seem to have underestimated the most powerfultools we have ourselves and that is capacity utilization that is how we

utilize individual capacity as a social whole. A number of manufacturing companies have not given much attention to how they perform efficiently in relation to how to utilize their capacity, despite their importance in enhancing economic growth in Nigeria. Nevertheless in the realm of this research for efficiency, we seem to have underestimated the most powerful tools we have ourselves and that is capacity utilization that how we utilize individual capacity as a social whole. Also, there was difficulty in ascertaining whether comprehensive manufacturing policies have been implemented and there has been a growing concern on the decline of the output of the manufacturing sector in Nigeria in recent times, despite the fact that the government embarked on several strategies aimed at improving industrial production and capacity utilization of the sector. This worry is understandable in view of the fact that it has been generally acclaimed, through the Kaldor's first law, that manufacturing sector is regarded as the engine of growth of the economy (Libanio, 2006).

The unimpressive performance of the sector in Nigeria is mainly due to massive importation of finished goods and inadequate financial support for the manufacturing sector, which ultimately has contributed to the reduction in capacity utilization of the manufacturing sector in the country. Enebong (2003) argued that the level of the Nigerian manufacturing organizations' performance will continue to see a decline because as it is now, the manufacturers will have even more problems in assessing raw materials due to stiff competition from the foreign firms. Figure 1 shows that the average manufacturing capacity utilization rates which was 42.0% in 1991 was reduced to 29.3% in 1995, before picking up to 36.1% and 53.9% in 2000 and 2008 respectively. Arising from above, this study examined the long run effect of manufacturing sector on economic growth, and analyzed the causality between manufacturing sectors and economic growth in Nigeria.

### **Research Hypotheses**

The hypotheses stated in the null form were tested in the course of this research:

**H<sub>01</sub>:** Manufacturing sector has no long run effect on economic growth in Nigeria.

**H<sub>02</sub>:** Manufacturing sector has no causality between manufacturing sector and economic growth in Nigeria.

## LITERATURE REVIEW

### Manufacturing sector in Nigeria

Manufacturing has been criticized based on its weakness in influencing the capacity utilization of the firm growth theories of the firm suggest that managers desires commission and other benefits so they are willing to increase the sales of the firm because their commission is also important. In increasing output there would be some degree of multi – shift operations so that his commission can be raised; but saying that the manager considers some risk implies that he is unable to raise the projected output that paves way for sales maximization and the raising of his commission. Loto (2012) declares that manufacturing sectors serves as an avenue for increasing productivity in relation to import replacement and export expansion, creating foreign exchange earning capacity, raising employment and per capital income. Mbelade (2012) opened that manufacturing sector is involved in the process of adding value to raw materials by turning them into products. Before manufacturing industries are the variables key in an economy that motivates conversion of raw material into finished goods. Charles(2012) expressed that this industries created employment which helps to boost agriculture and diversifies the economy on the process of helping the nation to increase its foreign exchange earnings.

Manufacturing industries came into being with the occurrence of technological and socio-economic transformations in the western countries in the 18<sup>th</sup>-19<sup>th</sup> centuries. This period was called industrial revolution. It all began in Great Britain and it replaced the labour intensive textile production with mechanization and use of fuels. Manufacturing sector is categorized into engineering, construction, electronic, chemical, energy, textile, food and beverages, plastic, transport and telecommunication sectors (CBN, 2012). In Nigeria, the level of growth in manufacturing sector has been affected by high interest rate on lending rate and this is responsible for high cost of production in the country's manufacturing sector (Adebiyi 2001).

Lecraw (1978), developed the factors which influence the capacity utilization decision of 200 firms in the light manufacturing sector of Thailand during the period 1962 to 1974. The profit maximizing capacity utilization rate for each firm was calculated using the projected balance sheets and income statement prepared by the firms at the time of their initial investment. Firm's optimal capacity to be roughly twice the capacity utilization rates chosen by firms meaning that there was excess capacity resulting in insufficient demand

to warrant the expansion of output in the light industries. It is worth flagging that the manager's perceived risk of multi shift operations.

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James and Ragan (1979), investigated short term projections of manufacturing capacity utilization and used an equation linking growth in manufacturing output to growth in GNP and estimated additions to manufacturing capacity based on projections of investment. The model was then used to project capacity utilization from third –quarter of 1977 to fourth – quarter of 1978. Their results were that changes in capacity utilizatsion from one period to the next depended positively on the volume of investment and negatively on the extent of depreciation which in turn depended on the level of capacity in the last period. As many economists have observed, investment accelerates as the volume of unused capital shrinks, that is, as the capacity utilization rises. Changes in investment were therefore specified to be a function of past changes in capacity utilization. The result showed estimates over the period 1954 to 1976. From the first equation, it was apparent that manufacturing output was more volatile than GNP, the large coefficient for GNP indicated that rapid GNP growth is on average accompanied by even GNP growth in manufacturing output.

## **METHODOLOGY**

Secondary data were used in this study. The relevant data were sourced from the publications of the Central Bank of Nigeria. Some of the publications include, CBN's Annual Reports and Statement of Accounts for the years under review. The variables for which data were sourced include: manufacture output, Economic Growth, investment, non-oil export, non-oil import and exchange rate from 1980 to 2017. Regression analysis technique was used to measure the effects of independent variables on dependent variable while Units root test, Johansen co-integration, Vector Error-Correction Model, and Granger causality tests were employed to determine the long run relationship and causality links among the variables.

### Model specification

The formulation of the model to be used in this model will be based on theory that manufacturing industries contributes to the growth of a country. The measure of economic growth used in the study is the Gross Domestic Product, which is the dependent variable while manufacturing output ,investment, export ,import and exchange rate will be independent .

The functional form on which our econometric model is based is given as;

$$Y = f(x_1, x_2, x_3, x_4, x_5, u) \quad (1)$$

$$\sum_{i=1}^n GDP = a_0 + \sum_{i=1}^n a_1 MANUF + \sum_{i=1}^n a_2 INV + \sum_{i=1}^n a_3 EXPORT + \sum_{i=1}^n a_4 IMPORT + \sum_{i=1}^n a_4 EXCH + \mu_4 \quad (3)$$

Transforming equation (3) to the natural logarithm it changed to

$$\sum_{i=1}^n LOGGDP = a_0 + \sum_{i=1}^n a_1 LOGMANUF + \sum_{i=1}^n a_2 LOGINV + \sum_{i=1}^n a_3 LOGEXPORT + \sum_{i=1}^n a_4 LOGIMPORT + \sum_{i=1}^n a_4 LOGEXCH + \mu_4 \quad (4)$$

Where as

MANF	-	Manufacturing Sector
INV	-	Investment
EXP	-	Non-Oil Export
IMP	-	Non-Oil Import
EXCH	-	Exchange Rate
GDP	-	Economic Growth

Basic VECM is

$$\Delta y_t = \alpha \beta' y_{t-1} + \sum_{i=1}^{p-1} \Gamma_i \Delta y_{t-i} + \epsilon_t \quad (5)$$

where  $y$  is a  $(K \times 1)$  vector of  $I(1)$  variables,  $\alpha$  and  $\beta$  are  $(K \times r)$  parameter matrices with rank  $r < K$ ,  $\Gamma_1, \dots, \Gamma_{p-1}$  are  $(K \times K)$  matrices of parameters, and  $\epsilon_t$  is a  $(K \times 1)$  vector of

normally distributed errors that is serially uncorrelated but has contemporaneous covariance matrix .

## RESULTS AND DISCUSSION

### The Effect of Manufacturing on Economic Growth in the Long-run

This section examined the effect of manufacturing in economic growth in the long-run. The result of selection of lag test, vector auto regression, Granger causality wald tests Johansen tests for co-integration, vector Error-Correlation Model.

**Table 1: Unit Root Test**

Variables	ADF stat	1% critical value	5% critical value	10% critical value	Order of integration	Remark
GDP	9.595	-3.682	-2.9572	-2.618	I(0)	Stationary
MANF	4.277	-3.682	-2.9572	-2.618	I(1)	Stationary
INV	4.735	-3.682	-2.9572	-2.618	I(1)	Stationary
IMPORT	-3.171	-3.709	-2.983	-2.623	I(1)	Stationary
EXPORT	-4.522	-3.702	-2.980	-2.622	I(1)	Stationary
EXCH	1.256	-3.709	-2.983	-2.623	I(1)	Non Stationary

(\*), (\*\*) and (\*\*\*) means stationary at 1%, 5% and 10% respectively

It has been a common practice, in applied econometric analysis, to test the order of integration of time series. The study applied ADF unit root test, at level and at the first difference of the time series with assumption of no drift and trend, to have the information about the order of a time series. ADF test results reported in the Table 1 are evident that we are unable to reject the null hypothesis for the presence of a unit root at level of each of the time series. All of the time series are stationary at their first difference. Since each of the time series is stationary at its first difference so the variables are cointegrated. There exists an equilibrium or long run relationship between the time series if all the variables are integrated of the same order, Engle & Granger (1987). The study applies Johansen cointegration technique. Johansen and Juselius (1991) introduced, in the multivariate cointegration test, the two likelihood ratio tests (Maximum eigen value and Trace tests) to find out the number of cointegrating vectors.

**Table 2: Selection-Order Criteria**

Lag	LL	LR	df	P	FPE	AIC	HQIC	SBIC
0	-177.934				.000093	7.74585	7.83695	8.02068
1	62.3991	360.67	36	0.000	1.2e -08	-1.27494	-.637264	.648837
2	90.5196	56.241	36	0.017	2.5e-08	-.782476	.401783	2.79025
3	150.7	120.36	36	0.000	1.2e-08	-2.29374	-.562899	2.92794
4	298.179	294.96*	36	0.000	95e- 11*	73.99133	74.80275	6.37066

**Source: Authors' computation (2018)**

The Hannan–Quinn information criterion (HQIC) method, Schwarz Bayesian information criterion (SBIC) method, and Akaike information criterion(AIC) test, all chose four lags, as indicated by the “\*” in the Table 2.

**Table 3 : Vector Autoregression**

Equation	Parms	RMSE	R-sq	Chi 2	P>chi2	
Gdp	13	769.697	0.9996	90735.12	0.0000	
Manuf	13	84.6718	0.9994	56400.85	0.0000	
Inv	13	48.014	0.9958	8122.269	0.0000	
Import	13	349.919	0.9911	3798.079	0.0000	
Export	13	54.1246	0.9845	2160.04	0.0000	
Exch	13	11.3862	0.9857	2340.562	0.0000	
Log Likelihood =	PE =	et ml)	(Sigma- =1.15e	AIC = 73.99133	HQIC =74.80275	SBIC =76.37066
1113.926	1.45e+23	+21				

**Source: Authors' computation (2018)**



**Table 4: Johansen Tests For Cointegration**

Maximum Rank	Parms	LL	eigenvalue	Trace statistic	5% critical value	1% critical value
0	42	29.539898		107.8572	94.15	103.18
1	53	53.318446	0.75309	60.3001	68.52	76.07
2	62	65.618952	0.51498	35.6991	47.21	54.46
3	69	73.655915	0.37672	19.6251	29.68	35.65
4	74	78.037724	0.22721	10.8615*1*5	15.41	20.04
5	77	81.547553	0.18654	3.8419	3.76	6.65
6	78	83.468487	0.10685			

**Source: Authors' computation (2018)**

Table 3 and Table 4 produced information about the sample, the trend specification, and the number of lags included in the model. The main table contains a separate row for each possible value of  $r$ , the number of cointegrating equations. When  $r = 6$ , all six variables in this model are stationary. In this study, because the trace statistic at  $r = 0$  of 29.5398 exceeds its critical value of 94.15 the null hypothesis of no cointegrating equations are rejected. Similarly, because the trace statistic at  $r = 1$  of 60.3001 exceeds its critical value of 68.52, the null hypothesis that there is one or fewer cointegrating equation is also rejected. In the same vein, because the trace statistic at  $r = 2$  of 35.6991 exceeds its critical value of 47.21 the null hypothesis that there is two or fewer cointegrating equation is also rejected. The trace statistic at  $r = 3$  of 19.6251 exceeds its critical value of 29.68 the null hypothesis that there is three or fewer cointegrating equation is also rejected. In contrast, because the trace statistic at  $r = 4$  of 10.8615\*1\*5 is less than its critical value of 15.41, the null hypothesis that there are four or fewer cointegrating equations cannot be rejected. Therefore there are four or fewer cointegration equations among the variables.

## Vector Error-Correction Model

**Table 5: Johansen normalization restriction impose**

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	Coef.	Std.Er	t	P/t/	[95% conf.interval}	
	1					
LOG GDP		.	.	.	.	.
LOGMANUF	-.7461926	.043466	-17.17	0.000	-.8313844	-.6610008
LOGINV	.1982262	.0158789	12.48	0.000	.1671045	.2293484
LOGIMPORT	-.1797394	.0311814	-5.76	0.000	-.2408538	-.1186249
LOGEXPORT	-.2927219	.204889	-14.29	0.000	-.3328794	-.2525645
LOGEXCH	-.0702878	.0214834	-3.27	0.001	-.1123944	-.0281811

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**Source: Authors' computation (2018)**

Table 5 contained information about the sample, the fit of each equation, and overall model fit statistics. The first estimation table contains the estimates of the short-run parameters, along with their standard errors, z statistics, and confidence intervals. The three coefficients on L. ce1 are the parameters in the adjustment matrix for this model. The second estimation table contains the estimated parameters of the cointegrating vector for this model, along with their standard errors, z statistics, and confidence intervals. According to Johansen normalization restriction imposed table, one percent increase in MANUF increases economic growth by 0.746% in the long run, this shows that there is a positive significant effect of MANUF on GDP. Also, one percent increase INV increase GDP by 0.198% in the long run, this shows a positive effect of INV on GDP in the long run. In the same vein, one percent increase in IMP reduces GDP by -0.179% in the long run, this also shows that there is a negative significant effect of IMP on GDP in the long run. More so, one percent increase in EXP reduces GDP by 0.292% in the long run, this also shows a negative effect of EXP on GDP in the long run. More so, one percent increase in EXCH reduces GDP by 0.0702%. Coefficient is statistically significant confirmed by  $P > |z|$  which is 0.000. Overall, the output indicates that the model fits well. The coefficient on GDP in the cointegrating equation is statistically significant.

**Table 6: Granger Causality Wald Tests - Causality between Manufacturing and Economic Growth**

Equation	Excluded	Chi 2	df	Prob>c hi2	Decision	Remark
GDP	MANUF	31.257	2	0.000	MANF granger-cause GDP	Significant
GDP	INV	10.446	2	0.005	INV granger –cause GDP	Significant
GDP	IMPORT	10.123	2	0.006	Import granger-cause GDP	Significant
GDP	EXPORT	8.1317	2	0.017	Export granger –causeGDP	Significant
GDP	EXCH	80.265	2	0.000	EXCH granger-cause GDP	Significant
GDP	ALL	144.32	10	0.000	ALL granger-cause GDP	significant
MANUF	GDP	27.947	2	0.000	GDP granger-cause MANUF	Significant
MANUF	INV	39.17	2	0.000	INV granger-cause MANUF	Significant
MANUF	IMPORT	51.038	2	0.000	Import ganger-causeMANUF	Significant
MANUF	EXPORT	28.234	2	0.000	Export ganger-cause MANUF	Significant
MANUF	EXCH	2.7738	2	0.250	EXCH ganger-cause MANUF	Significant
MANUF	ALL	383.49	10	0.000	ALL ganger-cause MANUF	Significant
INV	GDP	4.6374	2	0.098	GDP ganger –cause INV	Significant
INV	MANUF	3.596	2	0.166	MANUF ganger-cause INV	Significant
INV	IMPORT	.34109	2	0.843	IMPORT ganger-cause INV	Not Significant
INV	EXPORT	14.82	2	0.001	EXPORT ganger- cause INV	Significant
INV	EXCH	.9124	2	0.634	EXCH ganger-cause INV	Not Significant
INV	ALL	110.24	10	0.000	ALL ganger-cause INV	Significant
IMPORT	GDP	17.4	2	0.000	GDP granger –cause PORT	Significant
IMPORT	MANUF	12.355	2	0.002	MANUF granger-cause import	Significant
IMPORT	INV	8.5914	2	0.014	INV granger-cause IMPRT	Significant
IMPORT	EXPORT	7.2923	2	0.026	EXPORT granger-cause IMPRT	Significant
IMPORT	EXCH	17.422	2	0.000	EXCH granger-cause import	Significant
IMPORT	ALL	194.82	10	0.000	ALL granger –cause import	Significant
EXPORT	GDP	29.229	2	0.000	GDP granger-cause EXPORT	Significant
EXPORT	MANUF	44.902	2	0.000	MANUF granger-cause EXPORT	Significant
EXPORT	INV	9.0481	2	0.011	INV granger-cause EXPORT	Significant
EXPORT	IMPORT	7.4708	2	0.024	IMPRT granger-cause EXPORT	Significant
EXPORT	EXCH	2.6034	2	0.272	EXCH granger-cause EXPORT	Significant
EXPORT	ALL	166.73	10	0.000	ALL granger-cause EXPORT	Significant
EXCH	GDP	25.593	2	0.000	GDP granger-cause EXCH	Significant
EXCH	MANUF	27.591	2	0.000	MANF granger-causeEXCH	Significant
EXCH	INV	12.27	2	0.002	INV granger-cause EXCH	Significant
EXCH	IMPORT	16.152	2	0.000	IMPRT granger-causeEXCH	Significant
EXCH	EXPORT	12.63	2	0.002	EXPT granger-cause EXCH	Significant
EXCH	ALL	151.18	10	0.000	All granger-cause EXCH	Significant

**Source: Authors' computation (2018)**

Consider the results of the five tests for the first equation in the Table 6. The first is a Wald test that the coefficients on the four lags of MANUF that appear in the equation for GDP are jointly zero. The null hypothesis that MANUF does not Granger-cause GDP cannot be accepted because Prob> chi2 is 0.000 which is less than 0.05 which is less than 0.05 therefore MANUF granger-cause GDP. Also, the null hypothesis that the coefficients on the four lags of INV in the equation for GDP are jointly zero cannot be accepted because Prob> chi2 is 0.005. Therefore, the hypothesis that INV does not Granger cause GDP cannot be accepted, therefore INV granger-cause GDP. The null hypothesis that IMPORT does not Granger-cause GDP cannot be accepted because sProb> chi2 is 0.006 which is less than 0.05 therefore IMPORT granger-cause GDP. More so, the null hypothesis that the coefficients on the five lags of EXPORT in the equation for GDP are jointly zero cannot be accepted because Prob> chi2 is 0.017 which is less than 0.005 ,therefore EXPORT granger-cause GDP. The fifth null hypothesis is that the coefficients on the five lags of all the other endogenous variables are jointly zero. In addition, the null hypothesis that the coefficients on the five lags of EXCH in the equation for GDP are jointly zero cannot be accepted because Prob> chi2 is 0.000 which is less than, therefore EXCH granger-cause GDP. This null hypothesis cannot be accepted because Prob> chi2 is 0.000 which is less than that is MANUF, INV, IMPORT, EXPORT and EXCH, jointly, Granger-cause GDP. Therefore the null hypothesis is rejected, alternative hypothesis is accepted that is there is causality between Manufacturing sector and Economic growth.

## **SUMMARY AND CONCLUSION**

This study examined the long run effect of manufacturing sector on economic growth in Nigeria. Secondary data were used in this study. The relevant data were sourced from the publications of the Central Bank of Nigeria. Some of the publications include, CBN's Annual Reports and Statement of Accounts for the years under review. The variables for which data were sourced include: manufacture output, Economic Growth, investment, non-oil export, non-oil import and exchange rate from 1980 to 2017. Units root test, Johansen co-integration, Vector Error-Correction Model, and Granger causality tests were employed to determine the long run relationship and causality links among the variables. According to Johansen normalization restriction imposed outcome manufacturing sector, investment and export had positive significant effect on GDP in the long run. On the contrary, IMP and EXCH had negative effect on GDP in the long run. There is bi-directional causality between GDP and

MANUF, that GDP granger-caused manufacturing sector and vice visa. It is concluded that manufacturing sector had positive significant impacts on economic growth in Nigeria in the long run. It is recommended that government should implement policies that will reduce exchange rate so that there will be much returns for manufacturing sector to expand their investment which will invariably increase employment generation, reduce the level of poverty, and improve standard of living in the country.

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